

EMIR INDUSTRY NEWS

Please pass it around... Merry Christmas and a Prosperous New Year to you all!

Issue 22. Nov 2009

Welcome...

We hope you enjoy this Christmas edition of the newsletter and we look forward to your feedback and participation!

In this edition, we have articles on WGM's move to new premises; details of two new start-up businesses from well established industry figures; and offers on Training, PC's, Xmas opening hours and more!

Please pass this Newsletter around to all EMIR users and anyone else who would like to read it!



Key AEMT Dates

Wed 2nd December.

Midland Area Meeting.

Meeting at Dunchurch Park Hotel & then a visit to Quartzelec premises in Rugby.

For more information please see their website www.aemt.co.uk or call the secretariat on 01904 674899.



WGM Engineering move to new premises

WGM have just moved into new premises in the Ibrox area of Glasgow and this provides an additional 13,000 square foot of workshop and office accommodation for the business.

The new service centre truly represents WGM's long term commitment to continual improvement and is now home to their new 'Centre of Excellence' for the repair, maintenance and testing of pumping equipment.

The move and expansion has generated around 25 additional jobs, most of which have already been recruited including three new apprentices.



The move was managed jointly by Brian Rowlands (pictured) and Linda Mathieson, and was a major project for the company to undertake at a time when it has been critical to continue to provide the necessary products and services that their clients expect. Brian managed the building project and the move of premises, while Linda was primarily responsible for the internal décor, and they have jointly managed to produce a very impressive working environment.

Hope springs for two new start-ups!

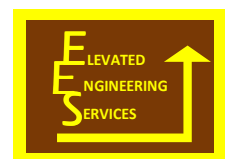
In these tough times, which we are hopefully now emerging from, the industry has inevitably seen the loss of some companies [and branches] that have simply been unable to make it through the downturn. It is encouraging then to see that well-known industry figures such as John Mellors and Tony Wilcock, have started new businesses to provide service and employment to fill the gaps left by the closure of the Taylor & Goodman branch in Oldham, and Lawton Electrical that has sadly closed in Huddersfield, respectively.

John Mellors has started Elevated Engineering Services, performing all manner of competitively priced motor, pump and gearbox services and supply, in the Middleton area of Oldham and can be contacted on **0161 655 4421**, while Tony Wilcock has formed ADW Electrical Solutions in Huddersfield.

We wish both of them luck with their new ventures in these challenging, but hopefully improving times.



John Mellors



Looking for a new PC for Xmas?

As most of you will probably know, we are a DELL Registered Partner and can usually provide DELL equipment at a better price than on their website.

So, if you are looking for any new hardware for your business, or for your personal use [as it is Xmas!], then please get in touch and we'd be happy to quote you or provide you with details of a current offer.

Offers change every few days, so it isn't worth publishing here, but get in touch and we'll give you details of our best offer and any time. We can also provide equipment from other manufacturers at great rates too, so do get in touch if you require any PC's, printers, or other items of equipment.



Get the most out of EMIR!

To ensure that you are getting the most out of EMIR, and are running the system in order to give you the greatest business benefit, we have newly devised a **40 point checklist!** This 40-point checklist will be presented in a half-day 'overview' session that will cover all the main areas of operation [Job Processing, Stock Control, Purchasing, Quoting, Finance, etc], ensuring that you know exactly how you should be running EMIR.

Each delegate will then be able to keep the checklist, ensuring they have a permanent reminder of the key options, enquiries and tasks required to get the best out of EMIR. The course can be provided at your premises in a day's training, thus providing two half-day sessions so you can train your staff in two groups for £500; or by attending a half-day course at one of our selected locations for just £75 per person [including lunch]!

Please get in touch for further information about training locations and options available for you.

BOGOF on EMIR and BOSS Licenses

Yes it is back, by popular demand, your chance to get two licences for the price of one! This offer is strictly limited to support contract customers and is only available until the 23rd December, so get in quick if you do need extra licenses!

It's a simple offer: For every license you buy, you get another absolutely free, so this is the best time to upgrade your user licenses, and stop the frustration of not being able to use your system without having to get someone else to log out first!

Order by the 23rd Dec '09 to take up this offer!

VAT Rate Changes

As you are probably all aware, the VAT rate for the UK moves back to 17.5% on the 1st January so you need to update your systems.

For those of you on our latest versions of the software, there is an option in Data|Setup called VAT Rates and you simply add another entry to run from 01/01/10 for the rate of 17.5%. This will ensure that EMIR will always apply the correct rate of VAT when printing an invoice of any age.

Those on older versions will have to change the rate to 17.5% and then have to manually change back to 15% if you need to re-print an invoice from this year.

Xmas Opening Hours – Please Keep!

Solutions in I.T. will be closed from the 24th Dec through to the 4th of Jan inclusively and will re-open on the 5th January 2010.

FHG Software, who provide technical support, will be closed on the 25th and 28th of Dec, and also on the 1st of Jan. In addition, support will only be available between 2 and 5pm by calling the emergency support number **07971 480284** on the 24th and 31st Dec.

All other week days, support is available as normal between 2 and 5pm on the usual number, 0845 130 2172, or via email to support@fishheadgear.co.uk.

We wish you all a Merry Christmas and Prosperous New Year and we hope you won't need support too much!

Winding Details Database only **£149!**

As a special Christmas thank you and offer to our support contract holders, you can now add the Winding Details Database to your EMIR system for just £149 for a single-user license.

This will mean that you can link your jobs to their full winding specifications [as per the AEMT Winding Data Book] and search to find matching winding specs from other technically similar motors. Quite simply, all you need to be able to store, search, retrieve and print Winding Specifications. Why keep storing and searching for bits of paper?

This software normally costs £395 for a single user license, so save yourself almost **£250** and treat yourself this Xmas!