

EMIR industry news

Issue 5. March 2005

Welcome!

In this latest edition of the EMIR Industry Newsletter, we have some really special offers on Training, Licensing, and Printing; news from Wilson Electric (an EMIR customer for just over a year now); some key event dates from the AEMT, details of a new support recruit and a new local rate support phone number; and the chance to get some excellent sales and marketing advice at low cost and no-risk to you!

We hope you all enjoy this newsletter and we look forward to your feedback and participation!

Please pass it round to all EMIR users and anyone who wants to read it!

We want your news! If you have some good news to share, or some pertinent industry comment, then we will be only too happy to share it around!

This newsletter is circulated to over 400 companies in the UK; this is an ideal chance to promote your company, your services and your news across the industry.

This newsletter is produced by...



AEMT News



The AEMT would like to remind members of the following dates for the Diary.

April 11 th /15 th .	Hanover Fair.
April 25 th /26 th .	Ex Course, Dubai.
April 27 th .	Northern Area Meeting
May 17 th / 18 th .	Ex Course at Loughborough.
May 19 th .	Ex Hands on Course.
May 20 th .	Ex Refresher Course at Loughborough.
May 25 th .	Midland Area Meeting.
May 25 th .	Council meeting following Midland Area meeting.
June 10 th .	AEMT Ladies Day.
June 14 th / 15 th .	Ex Course Aberdeen.
June 21 st / 23 rd .	CWIEME Exhibition. Berlin.

For those of you who aren't in the AEMT, and aren't getting the many benefits that membership offers, then please contact the AEMT and find out why so many electro-mechanical repair, sales and service companies are members of this thriving association.

Association of Electrical and Mechanical Trades
St.Saviours House, St. Saviours Place,
York. YO1 7PJ.

Tel: 01904 674899. Fax: 01904 674896.
Email: admin@aemt.org.uk. www.aemt.co.uk.

Support News

We now have a new member of the support team, Mike Woodward, and a new primary number for support – the existing one is still working, but the new number is now at local rate. So, take a note of this number, **0845 130 2172** and keep it somewhere to hand!

The support guys at FHG Software **would still appreciate you calling between the hours of 2pm and 5pm though**, unless you have an emergency! AND remember, support can also be obtained quickly using the support@fishheadgear.co.uk email address between 9am and 5pm, Monday to Friday [Excluding public holidays].

Wilson Electric Join ABB Alliance

EMIR customer, Wilson Electric of Battersea, have recently become an ABB Drives Alliance Partner for the London area. MD, Graham Brooker, is delighted to join the ABB Alliance and believes it will be mutually beneficial to both companies, his customers and to local industry in general.



By joining the scheme, this also increases the number of ABB Alliance Partners that are using EMIR as their chosen business system. It will soon have to re-named the **EMIR Alliance** (Just Kidding!).

Training Anyone?

Most of you are fully aware of the options in EMIR that you need to use on a daily basis, but are there parts of the system you never use or simply don't know what they do?

Have you had new people start and have struggled to find the time to show them how to use the system properly?

Well now is your chance to get some more on-site training – and **on the cheap!**

For the month of April, training will cost just £300 per day (excluding travelling expenses). This is a £150 saving on our normal daily rate!

Call us on 01480 210169 to book your training. Appointments are limited and will be booked on a first come/first served basis, so act quickly!

We now take Credit Cards!

For those of you who prefer to pay by plastic, we now can accept the following card payment types. Go on, why not use the plastic now and order that fantastic two-printer deal below!



Licenses - BOGOF

Are you in need of extra licenses for your EMIR or BOSS system, if so, now is the time to buy extra ones!

For every license you buy, we will give you another one for **FREE** – So, **Buy One Get One Free!**

This offer is available until the 30th April 2005; so don't take too long to ask for your quote!

Special Offer: 2 Printers for 1 Great Price!

Epson Colour Laser Printer + FREE Inkjet Printer bundle	Two Printer Bundle!!!	£269 Ex VAT
	<ul style="list-style-type: none">• FREE Stylus C66 inkjet printer (see right) with the Colour Laser Printer• Laser: Up to 25 mono and 5 colour pages per minute• Laser: 2400 dpi resolution for stunning results• Laser: USB and parallel connectivity Strictly while stocks last!	

Epson Colour Laser Printing and a Colour Inkjet for just £269!

Sales & Marketing Help?

Are you looking for some low-cost, but highly effective, sales and marketing help?

We use an excellent organisation that offer **FREE** seminars, a fantastic array of proven sales strategies, telephone helpdesk support and practical advice on how to improve your sales & marketing on a limited budget. If you want us to, we can pass your name on to them and they can send some information to you directly – obviously there is no obligation for you to use them, but why not have a look at what they have to offer? Simply tick the box below, fax it back to **01480 473933** ASAP, and we'll do the rest!

[] **Yes, I would like some sales & marketing help, please refer me as suggested.**

Name: _____ Company: _____

Contact us on 01480 210169, or email to info@solutionsinit.com, or view at www.solutionsinit.com