

EMiR

Electro-Mechanical Information Resource

**Which one
is designed for you?**

1

Easy

2

Standard

3

Professional



**Market-leading business management software
for the electro-mechanical industry.**

Which Version of EMIR ?

EMIR is the **market-leading** integrated business management system aimed specifically at the electro-mechanical repair, sales and service industry.

The software is based around strong 'best practice' process management and detailed reporting that has grown and been refined during its successful installation into well over 100 Electro-mechanical repair, sales and service companies. This 'best practice' ensures that you have the necessary performance indicators to control and manage your business easily and effectively.

EMIR is available in 3 versions, starting from just £395, and each is suited to a different company size and functionality needs.

EMIR "Easy"

1

(one or two users only)

Our entry-level version of EMIR is called EMIR Easy and is aimed at the smaller company that requires a **maximum of two-users**. The software covers:

- Raising of Job and production of a job card
- Store customer details and references.
- Store technical details of motor & pump.
- Adding Materials and Labour costs.
- Adding description of Work carried out.
- Producing Delivery Notes and Invoices.
- Many enquiries and reports for job control.
- A Sales Ledger and a Purchase Ledger for debtor and creditor management along with an interface to Sage Line 50 for existing Sage users.

This Easy version is sold on CD and is available with Help Videos that demonstrate how you can use the system. There are also demonstration videos available that will enable you to review the software before you buy it, as it is available from only £395 (RRP) for a single user system and just £595 for two-users.

EMIR "Standard"

2

EMIR Standard has the Easy functionality as its base, but allows the **addition of unlimited users and many additional modules to cover all your business operation in one integrated solution.**

This software is sold on a module and licence basis, and comprehensively covers all of your business activity from Quoting and Job costing control through to Stock Control, Purchasing and Finance, meaning that EMIR holds all the information you need to manage your business at the click of a mouse.

Furthermore, EMIR **Standard** is totally customisable to meet your exact needs and the following additional modules are available:

Quoting

Raise and modify quotes in a standard and professional layout

Stock Control

The stock system provides known part and price information to help supplement the job costing process.

Purchasing

Allows orders to be raised for Stock, or Direct orders for Jobs.

Full Finance

Supplements the Sales and Purchase Ledgers with full Nominal Ledger accounts.

Motor & Pump Asset Management

Asset management for your clients' motors and pumps and other electro-mechanical devices.

EMIR "Professional"

3

EMIR Professional is our client/server version of the software and is **especially designed for the larger service company that has more than one site or requires extended job management and operational capability.**

This software will allow several sites to use the same software from a central server, and allows Financial and Logistical reporting by site or as a company as a whole. For example, the finance system will allow a Profit & Loss statement across all sites amalgamated together, and in addition, will allow a separate P&L for each site separately!

The Professional software has all the modules and functionality of our Standard software, but also features much extended job functionality such as:

Enhanced and new functionality in all of the main EMIR modules:

- Jobs: 4-types : Repair/Service, Sales, Manufacturing & Stock, and Hire
- Quoting: 4-templates Repair/Service, Sales, Hire and make your own Word/Excel based.
- Stock: Extensive Bill of Materials, Latest cost and standard cost pricing and more.
- Purchasing: Approval capability and much more.
- Finance: Site and group based analysis.
- Contracting functionality for Applications, Variations and Payment Requests.
- Quality Complaints and Non-Conformity tracking.
- Activity Calendar, Reminders and EMIR Email.
- Much, much more! Why not take a look?

The Professional software can also be customised to your exact needs, and can be seen by booking a no-obligation demonstration at your premises for no cost!

Our EMIR "Standard" and "Professional" solutions come with on-site Training and Software Support as standard.

We are never more than a phone call away.

Functionality / Module / Option	Easy 1	Standard 2	Professional 3
Booking in of Jobs and Printing of Job Cards			
Recording Customer Details and References			
Recording of Technical Characteristics of Motors/Pumps			
Recording of Comments and Notes against Job			
Recording Materials used against Job			
Recording of Labour by Employee against Job /Timesheet			
Recording of Work Carried Out			
Job costing enquiry and reporting			
Review Costs against Charges and Price [Margin retained?]			
Producing Delivery Notes and Invoices			
Enquiries by Job, Customer, Order No and Status of Work			
Technical details enquiries by Motor and Pump			
Reporting by Customer, Job, Status, Revenue & Profitability			
Sales Ledger for Debt Management incl. Statements			
Purchase Ledger for Creditor Management			
Sage Line 50 Interface for transfer of Sales Invoices			
Supports two users working concurrently			
Video Help for all core activities - Support free for 60 days			
Fax Stationery Directly [Requires Fax Modem & Software]			
Annual Support Contract	*	*	*
Interface and link to Winding Details Database software	*	*	*
On-site Training included in Price			
Extensive reporting and enquiries for each additional module			
Photos and Files stored against Jobs			
Additional Users: Add as many users as required.		*	*
Quoting Module: Add, Edit, Print, and Report on Quotes		*	*
Stock Module: Known Parts, Prices and Stock Levels		*	*
Purchasing Module: Raise, Receive and Reject Orders		*	*
Finance Module: Nominal Ledger, P&L, Balance Sheet		*	*
Motor/Pump Management Module: Asset Management		*	*
Await Customer Module: Declare a job 'Waiting Action'		*	*
Customised Stationery Layouts: Job Card, Del Note, etc.		*	*
Customised Functionality: Designed to meet your needs		*	*
Client-server Technology and Remote Access Available		*	*
Emailing of Key Documents: Customised Invoices, PO's, etc.		*	*
EMIR^{PDA}: Allow your engineers to update EMIR from a PDA		*	*
Web-CALS: Allow your customers to track their managed motors		*	*
EMIR Job Tracker: Allow your customers to track progress.		*	*
EMIR E-Commerce: Sell your stock online and process orders.		*	*
EMIR Labour Scheduling: Plan your labour and see who's available		*	*
EMIR-CRM: Manage sales staff and their targets		*	*
EMIR Time & Attendance: Track time and operations live.			*
Contracting: Applications, Variations, Payment Requests			
Hire Functionality: Set up hire stock and manage their usage			
EMIR Notes: Calendar, Email and Reminder System			
Multi-site functionality - many sites using the same system			
Enquiries and Reporting by Site and Company Overall			
Financial Analysis by Site and Company Overall			
Quality Management: Complaints and Comments system			
Extended functionality in Stock, Purchasing, Quoting modules			

* - These items are usually quoted separately or additionally. EMIR is priced via the number of users and modules required.

Why not join all of these satisfied companies?

All these companies have purchased EMIR to help run their businesses

A.D.C. Electrical (Washington)
 Advanced Electrical Services Ltd (Birmingham)
 AJ Freezer Water Services Ltd (Swaffham)
 Arfon Rewinds (Liverpool and Caernarfon)
 Bandon Rewinds (Cork)
 Bearings & Drives (Edmonton)
 Bellwood Rewinds Ltd (Hartlepool)
 Boardley & Roberts Ltd (Ipswich)
 Bradford Armature Winding Co. Ltd (Bradford)
 Brownings Electric Company Ltd (Barking and Watford)
 Burscough Rewinds (Burscough)
 CAMIS Group (Brierley Hill)
 Central Electrical (AW) Ltd (Various, UK)
 Cornwall Pump & Motor Rewinds Ltd (Plymouth, Cornwall)
 Coulstock & Place Engineering Co. Ltd (Doncaster)
 CPM Engineering (Manchester)
 Deebridge Electrical Engineers Ltd (Aberdeen)
 Detailed Services Ltd (Manchester)
 DK Rewinds Limited (Birmingham)
 DORLEC (Derbyshire)
 E & C (Pembrokeshire) Ltd (Narberth)
 Eclipse Electrical Engineers Ltd (York)
 Elecfab Ltd (Rotheram)
 Electric Motors Ltd (Northampton)
 Electrical Rewind Services (Waterford & Limerick, Ireland).
 EMR Silverthorn Ltd (Middlesex)
 Faraelectric (Sheffield)
 Fluid (UK) Ltd (Wallasey)
 Foreman Electrical Services (Rainham)
 Fulmak Rewinding Ltd (Long Eaton)
 Fyfe Wilson & Co Ltd (Bishops Cleeve)
 G.B. Electrical Engineering (Willenhall)
 G.W. Potts Ltd (Rotheram)
 GEM Group Ltd (Warwick)
 Greenwood Electrical Services (Darlington)
 Heasells Electromechanical Services (Royston)
 Hereford Rewinds (Hereford)
 Hewson & Turrell (Grimsby)
 HG Rewinds (Hulme & Gibson Ltd (Stoke-on-Trent)
 Holt & Martin Electrical (Bury)
 Houghton International Ltd (Newcastle)
 Husmann UK Ltd (Prescot)
 Inovatif Engineering Services (M) Sdn. Bhd (Labuan FT, Malaysia)
 Invincible Electrical Engineering Co Ltd (Brierley Hill)
 JB Rewinds (Widnes)
 JJ Loughran (Cookstown)
 John McNicol and Co Ltd (Glasgow)
 Kejuruteraan Letrik Yun Loong (Selangor) Sdn. Bhd (Malaysia)
 Kirkby Lindsey Electrical Eng Co Ltd (Hull)
 K-MAC Rewind Services Ltd (Wolverhampton)
 Knowlton & Newman Ltd (Various, UK)
 Long Eaton Rewinds Ltd (Derby)
 Mawdsley's Bristol Electrical Repairs (Bristol)
 Mid-Kent Electrical Ltd (Various, UK)
 MTS Industrial (Wellingborough)
 National Rewinds (Cape Town, South Africa)
 Newark Electric Motors (Newark)
 Plastic Products International Ltd (Harlow)
 Pumps and Motors (UK) Ltd (Barking)
 Quantum Controls Ltd (Prudhoe)
 Questek Marketing (South Africa)
 Rapid Solutions Ltd (Baku, Azerbaijan)
 Rotamec Ltd (Various, UK)
 SC Rewinds (Belfast, N. Ireland)
 Shoebridge Engineering Ltd (Spalding)
 StarDelta Ltd (Grimsby)
 Stewart Rewinds Ltd (Glasgow)
 Swift Electrical (Newmarket)
 T.A. Boxalls (Horley, Surrey)
 Technique (T.E.R) Repairs Ltd (Southfleet)
 Thomas, Wilch & High (Norwich)
 Torishima Services (Glasgow and Dubai)
 W & G Services (Birkenhead)
 W.G.M. Engineering (Glasgow & Livingston, Scotland)
 W.H. Shoebridge Ltd (Various, UK)
 Wearside Rewinds (Washington)
 Webb-Elec Ltd (Willenhall)
 Wessex Water Services Ltd (Avonmouth & Bath)
 Westin Drives Ltd (Huddersfield)
 Wilson Electric (Battersea) Ltd (Various, UK)
 Wyre Repairs Ltd (Maidenhead)
 and more...

"From our point of view, EMIR Professional has proved to be an excellent choice. The suitability of the functionality to our multi-site operation allows us to manage our entire business very closely, and the quality of service and support we have received means that the implementation of EMIR and the day-to-day operation since, have gone very smoothly."

Mr. Martin Savage (Director)
Mid-Kent Electrical.

"We purchased the EMIR Professional system because it suited our business methods and practices very closely – it was an easy decision for us to make! We were delighted with how quickly we were able to get fully running on the EMIR system, as we went 'live' across our business within two weeks of the system being installed. The system has proven to be fast, reliable and easy to use, and we are more than happy to recommend EMIR."

Shaun Sutton (Director)
Central Electrical (AW) Ltd

"The system has allowed me to control the business much more effectively by reducing operating costs, and allowing business expansion without the expected associated increase in costs, but more importantly my staff would not change back to our old system for the world."

Mr. Ron Ransley (Managing Director)
T.A. Boxalls Engineering Ltd

"We are delighted to have found a system that is so well suited to our business and at such a reasonable cost. We would have no hesitation in recommending EMIR and Solutions in I.T. to anyone considering purchasing a system."

Mr. Graham Brooker (Director),
Wilson Electric

"The EMIR system has been superb and the company has definitely moved forward as a result. EMIR has all the facilities to generate the reports we need whilst the job costing and invoicing processes have been accelerated markedly. It's really helping to bring our company into the 21st Century."

Paul Barnett (Commercial Manager),
DORLEC Limited, Derbyshire.

Our EMIR "Standard" and "Professional" solutions come with on-site Training and Software Support as standard.

www.solutionsinit.com