

Industry News

Please forward it on...

In this newsletter:

- The EMiR Open Day – not to be missed
- Diversity and Inclusion in the work place, an AEMT initiative
- Product updates
- Worldwide referral
- New Customer – Rapid

Welcome to the July edition of the newsletter

Mid point in the year and time to bring you up-to-date with lots of exciting news from the EMiR world. We've been working hard in development, not only to bring you the most feature-rich EMiR Professional, but laying the groundwork for the next phase of EMiR, SaaS. The benefits of a SaaS platform and why we are adopting this new technology will all be revealed at this year's Open Day. It's important that you attend. Enjoy this update, see you all in Oct.

Gary

The Time is Fast approaching!

Before you know it, Summer will have slipped through our fingers and October will be here. The date you need to memorise is October the 19th – the date for this year's EMiR Open Day.

...and this year, we have more reasons than ever for you and a colleague to attend.

- A Preview of EMiR SaaS, the next generation of your business solution.
- The latest updates to all 18 Modules & Extensions.

- A fabulous lunch and time for networking.
- A guest keynote speaker with sporting pedigree.
- A 5-a-side football game.

Full details on page 2 >>

Round the clock support for EMiR-Cloud customers

Cloud servers have been an important part of the EMiR family for around 6 years and form the backbone of our future developments.

Gary discusses with SME Tech the importance of 24/7 support.

Read the full article here



Diversity & Inclusion Committee

An initiative that has been set up by The AEMT for the membership to help promote Diversity and Inclusion best practice.

Committee Members include:

Ellie McIntosh – Houghton International
Annette Boulter & Lucy Ogden – Hidrostal
Kirstie Davies – EMiR Software
David Bernie – MKE
Andy Patten – ADC Electrical
Thomas Marks & Rebecca Bowman – The AEMT

The committee is holding monthly meetings, have a LinkedIn Group to share knowledge and create content to help promote success stories with D&I in the press and social media. Their current aims are to create practical resources that can be used to help promote mental health and understanding in the workplace.

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PUT THE DATE IN YOUR DIARY: 19TH OCTOBER 2023



OPEN DAY 2023

This is the 6th annual EMiR Open Day and your best opportunity to catch up with the latest developments and innovation. This year is an important meeting as we preview the next phase in the life of EMiR, SaaS – Software as a Service.

At the home of English Football, St Georges Park, Newborough Road, Needwood, Burton Upon Trent DE13 9PD

We have a limited number of 70 places at this venue. Please register all delegates that wish to attend. We may need to restrict to 2 places per company.

Visit www.surveymonkey.co.uk/r/C5PN5XY or scan the QR Code for more details.



The Future of EMiR – SaaS Development Phase

In production for nearly 30 years, EMiR is without doubt, the most feature-rich business solution for the electrical and mechanical engineering market. It is important, as well as maintain the creation of a rich stream of new features, we also need to deliver a product that integrates seamlessly with the latest operating systems and architecture. On the day, you'll hear from the company's owners and get a first taste of things to come.

The Features keep on coming!

Just because SaaS is our new focus, we haven't stopped delivering some really cool features to boost your productivity. We've updated Modules & Extensions across the board and we'll take you on a tour through the best of the years updates.

Lunch and Networking

There is no better place to meet with other businesses in the industry that face the same challenges as you.

This is a great event to share your experience and find new ways to enhance your working situation.

Michael Caulfield World Class Sports Psychologist – Bonus Session

An insight into how the biggest names in global sport set themselves up to succeed and achieve their aims. This introduction to sports psychology is designed to show you skills that are transferable into everyday life. Michael has worked with the likes of Gareth Southgate, Sir AP McCoy and numerous Premier League footballers, international cricketers and Olympic athletes.



5-a-side Football is back, by popular demand

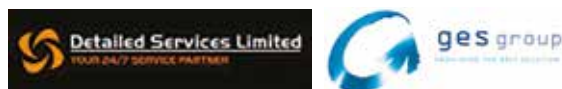
For all you avid footballers, supporters or just fancy giving it a go! We've booked a pitch and the tournament will begin. As well as booking your ticket to the Open Day you'll also need to let us know that you want to play, so that we can sort the teams and match day prizes. It's simple to say you're going to play, tell us when you fill in the Open Day Attendee form on the code above or email kirstie@solutionsinit.com

Continued success on the Smart Site roll out – Version 6

First announced at the Old Trafford Open Day in 2015, Smart Site has gone on to be the best-selling Extension in the EMiR range. Now with functionality that makes workshop use available, if you haven't looked at Smart Site on your smartphone now is the time to try.

Over the last couple of months we've been rolling out Version 6 with multiple assets per job (also in EMiR), the history of repair of the items on the job, raise a job and request a job, record observations and recommendations against photos and live document linking to cloud-based docs.

Customers who use Smart Site and have moved up to V6 include:



You can see all of the new V6 features in this video:

www.player.vimeo.com/video/795523880



Heed our annual warning!

Time passes quickly and the data that your business records piles ever higher. You know that your data is vital to your operation, but how often do you try to restore a back-up? Never often enough is my guess. If you aren't using a Cloud server please consider EMiR-Backup as your solution, it gives you:

- Remote Storage: Your Data is reliably copied to a secure location every day.
- Flexibility and Accessibility: Remote backup allows for easy access to important data from anywhere at anytime, providing greater flexibility and convenience for businesses.
- Disaster Recovery: Remote backup ensures businesses can recover data quickly and efficiently in the event of a disaster, minimising downtime and potential revenue loss.
- Peace of mind: Our team is constantly monitoring the servers to ensure your backups are performed and verified daily, giving you the assurance that your data is always up-to-date.

All we need to know is how large your data storage currently is (in GB's). Email that over to steve.ashman@solutionsinit.com and we can tell you by return the fees involved.

EMiR Hints and Tips Video – available to view now!

We are excited to announce the release of our latest hints and tips videos for EMiR software. These videos are packed with useful information and tips to help you make the most out of EMiR.

We encourage you to take some time to watch the videos and share it with your colleagues. Hints include how to complete a wild card search, handy shortcuts, quicker debt chasing queries, swift access to managed assets and much more!

The full list of videos can be found here or scan the QR code: www.solutionsinit.com/the-12-tips-of-emir



eMiR-Learning

is the go to tool for your teams

The answer to your problems is quite often right under your nose.

EMiR has been written as an industry-wide software application, so there's a good chance the solution you are looking for already exists in the software you have already purchased. Since 2020, we've been filming how each aspect of EMiR works and feeding this knowledge into our Learning Management System, eMiR-Learning. Have you tried it?

Get login details for new employees, so that they can begin the process of using EMiR in their daily work or choose eMiR-Learning for existing employees that want to expand their knowledge to make job management more efficient.

Visit player.vimeo.com/video/840040848 or scan the QR code to watch.



Another chance to get involved with the AEMT Awards 2023

A little celebration at the end of the year. Maybe reward key staff for their part in your success, or invite a customer to thank them for their commitment to your business, and why not enter a category while you are it! I'm sure you have noteworthy examples of how you've helped a business to continue to operate through adversity whilst your repair shop has pulled out all of the stops.

The feel-good factor alone makes the investment in time and money worth every penny, not to mention the good press and PR.

The closing date for entries this year is the 8th of September with the finalists hearing in October and the awards night in November.

Visit www.aemtawards.com/ or scan the QR code to view the categories.



AEMT Golf Day

Sponsored by EMIr Software

15th Sept 2023, Warwickshire Country Club

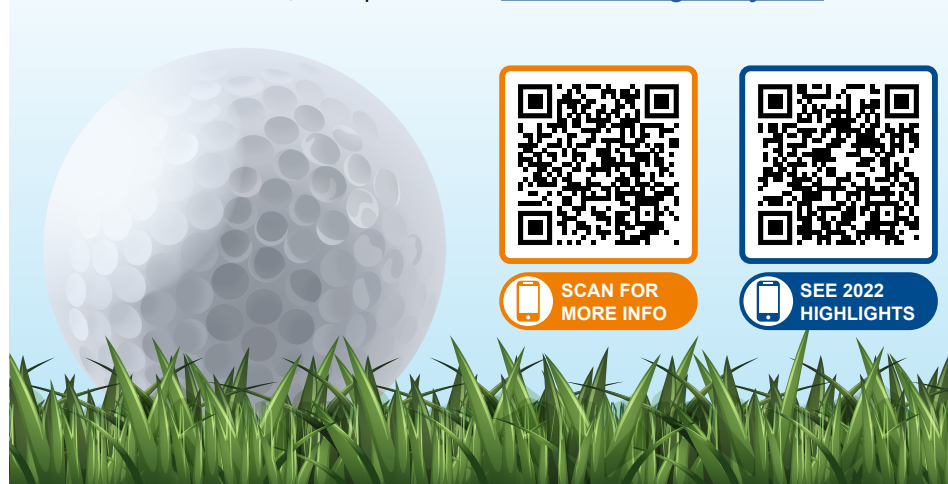
This will be the fifth year we have run the AEMT Golf Day and every year we have had a great turn out and enjoyed some fabulous weather and networking. We would like to extend an invite to all our customers to gather a team of four and come and enjoy a well-earned day out of the office.

This year we are hosting the event at the beautiful Warwickshire Country Club, based in Leek Wootton, Warwickshire. Teams will be playing the Earls Course – which boasts tricky to read greens, great woodland holes and a range of water hazards to contend with, an all-round championship golf experience!

We will start the day with bacon sandwiches and then first tee is 9.30am, with a predicted

final team finish of 3.30pm. A well earned buffet post match lunch will be offered and then we will add up the scores and present the winners with their trophies! All-in-all the day should close at around 4.30/5pm. I hope you can join us!

For more information please get in touch, scan the QR code for a link to the AEMT website or visit www.theaemt.com/DB/events-2/aemt-golf-day-2023



have joined EMIr Software as a new customer

We would like to welcome Rapid Solutions Ltd as a new customer to EMIr Software. Established in 1996, Rapid Solutions has grown over the years to become a global provider of electrical, instrumentation, hydraulic, mechanical, telecommunication and technical training services. Rapid offer services to the Oil & Gas, Petrochemical, Hospitality, Agricultural, Construction, Maritime and Telecommunications industries.

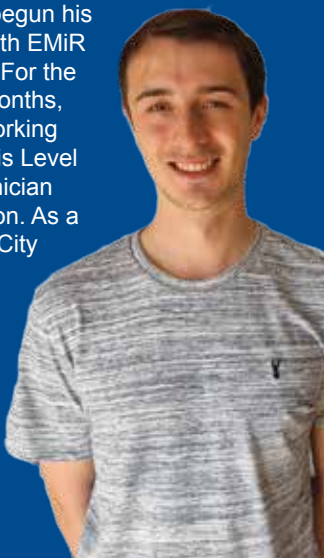
Take a look at their web site for rapid-solutions.net/ or scan QR code more information.



New Apprentice is shaping up

Say hello and welcome to our latest apprentice support advisor, Dan Blockley. Already well voiced in cloud support and monitoring cloud back-ups,

Dan has begun his journey with EMIr Software. For the next 18 months, he'll be working towards his Level 3 IT Technician qualification. As a Leicester City supporter, he will be taking part in the Open Day football.



Worldwide Referrals: EMINCA

An EASA member in North America, introduced EMIr to a south American repair company in Venezuela called EMINCA. Keep spreading the word. If you recommend, remember to claim your finders fee!

REFERRAL:

We are running a Summer promotion for our Referral programme!

Every referral that we receive that results in a meeting, we will offer the lucky referrer an All Star Driving Experience Voucher with Virgin Experience Days.

www.virginexperiencedays.co.uk/product/triple-all-star-driving-experience-with-high-speed-ride

These fantastic days out are available at multiple locations across the country and offer a high speed passenger ride in a top of the range sports car. So for any thrill seekers out there, get in touch and let us know if someone from within your wider business community may benefit from EMIr!



- South West (2 locations)
- North West (1 locations)
- East Midland (3 locations)
- East of England (3 locations)
- South East (4 locations)
- West Midlands (2 locations)
- Yorkshire and Humber (1 locations)
- Wales (1 locations)

Triple All Star Driving Experience with High-Speed Passenger Ride you can choose three models from a line-up of over 60 different vehicles. Drive your selected cars for three miles in each around the track, with a full safety briefing and choice of locations.

Simply scan the code and complete the form! Scan the QR Code or visit www.solutionsinit.com/emir-referral-program Virgin Experience



For more information please contact
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www.emirsoftware.com