

Industry News

Please forward it on...



Christmas Opening Hours & EMiR Support Hours

The EMiR sales & accounts offices are closed over Christmas. EMiR Support and Hosted Server Support are available on the following dates.

Email: support@solutionsinit.com

T: 0845 130 2172 / 01279 414 782

EMIR SUPPORT HOURS	
Fri 23rd Dec	09.00–17.00
Mon 26th Dec	Bank Holiday
Tue 27th Dec	Bank Holiday
Wed 28th Dec	12.00–15.00
Thu 29th Dec	12.00–15.00
Fri 30th Dec	12.00–15.00
Mon 2nd Jan	Bank Holiday
Tue 3rd Jan	09.00–17.00

T: 0845 009 4588 / 01858 458 061

EMiR-CLOUD SUPPORT HOURS	
Fri 23rd Dec	09.00–17.00
Mon 26th Dec	Bank Holiday
Tue 27th Dec	Bank Holiday
Wed 28th Dec	09.00–17.00
Thu 28th Dec	09.00–17.00
Fri 30th Dec	09.00–17.00
Mon 2nd Jan	Bank Holiday
Tue 3rd Jan	09.00–17.00

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In this newsletter: AEMT Awards: Gary Downes wins Lifetime Contribution Award

It is with immense pride that we announce that Gary Downes, Managing Director at EMiR Software, received the Lifetime Contribution Award at the AEMT Awards evening.



Images courtesy of the AEMT

Gary has worked tirelessly on the council for many years joining as a council member taking on various council roles and ultimately becoming AEMT President in 2017–2019.

See PAGE 2 for more from the evening's events!

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EMiR continues to help transform Pump Giant Hidrostat.



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AEMT Conference – Next steps to getting involved in some great new initiatives!



Talking about the award Gary commented

“Well to say I am surprised to win the Lifetime Contribution Award is an understatement!

I'm very honoured and humbled to have won the award and thanks to everyone for their kind wishes and congratulations.

The AEMT has been a big part of the last 20 years of my life and I will continue to support and promote the association whenever I can. A great night and thanks to all the AEMT Council members for voting for me and the AEMT secretariat and Touchwave Media for a great event! It's been a pleasure working with you all!

”



Awards

Winners on the night

EMiR software is proud to be a sponsor of the Awards and we are pleased to help nurture new talent, learn from others and to celebrate everything that is good about the industry.

Project of the Year Winner: SULZER, NATIONAL GRID PROJECT

Sponsored by EMiR Software



Gary Downes presenting the Award to Project of the Year Winners, Sulzer! Pictured Gary Downes and Adrian Larmour, Sulzer.

All Finalists, winners and the evening pictures are available to view here by scanning the QR Code or visiting www.aemtawards.com



SCAN ME

EMiR achieved Finalist status for Supplier of the Year & Product of the Year

Other Winners on the night:

Product of the Year

Sponsored by P&WE

Winner: Preformed Windings: QualCoil H

Service Centre

Sponsored by ABB Winner

Winner: Hayley 247

Supplier of the Year

Sponsored by Drives & Controls

Winner: WES

Contribution to Skills & Training

Sponsored by Sulzer

Winner: ADC Electrical

Rising Star Award

Sponsored by Fanuc

Winner: Greig Johnston, Sulzer

Diversity in Engineering

Winner: Houghton International



Project of the Year Finalists: Pravin Panchal and guest, SDS Drives, Eleanor McIntosh, Houghton International, Gary Downes, EMiR Software, Adrian Larmour, Sulzer & James Stevens, Preformed Windings.



Finalists for Supplier of the Year: Sulzer, Preformed Windings, EMiR Software, Drive & Controls, Neutronic Technologies, WES



Finalists for Product of the Year: Rotary Engineering, Nidec Control Techniques, EMiR Software, P&WE, Preformed Windings & Sulzer

EMiR continues to help transform Pump Giant Hidrostat

Hidrostat have been a customer for over 8 years and have now integrated the EMiR solution across Bedford Pumps and Avonmouth Engineering. The dedication and commitment from Annette Boulter, Hidrostat's Finance Director, to work with EMiR Developers has ensured that the ever-changing challenges of the electrical and mechanical engineering industry are constantly being developed and accounted for.

Who are Hidrostat?

Hidrostat UK have almost 40 years of experience in the industry and have deployed thousands of pumping systems. As a distributor for Hidrostat AG, a major Swiss pump manufacturing business formed in 1967, they customise bare shaft pumps to specification. Hidrostat UK includes two other brands Avonmouth Engineering Services Ltd and Bedford Pumps. Avonmouth are a rapid response, full scope supplier of electromechanical products and services. Bedford Pumps specialise in bespoke and engineered solutions. With a state of the art design studio and a specialist test bay, they also undertake complete project management and installation.

Hidrostat working with EMiR to eradicate traditional paper-based working

Moving to a system, such as EMiR that offered a single data-entry product and data source allows a business to explore a world without duplication. As Annette will attest, her business strived early on to reduce its reliance on paperwork and soon realised the benefits of greater and more efficient throughput.



EMiR Smart Site installed on tablets in the workshop are driving productivity.

Wireless connection with the workshop via tablets directly into the heart of the EMiR system is yet another Hidrostat project that delivers increased efficiency. From the initiation of the job in EMiR, the work is directed to the appropriate workstation engineer via the tablet. Immediately, the printed job card has been eliminated. The engineer carries out inspection routines and produces timely and accurate reports for the quotation or repair of the asset and dispatch takes place, all within the confines of the workshop.

Smart Site, the Android and iOS app used by Hidrostat is the Software in use on workshop tablets. Job instructions, work notes, documents and schematic drawings for the asset, recording of repair time, photos, and the visibility of spare parts used are all accessible from Smart Site.

“ Smart Site has enabled Hidrostat to be streamlined with everything in one place. It has improved customer communications by delivering detailed post repair information as to why failures happened, supported by clear picture evidence. ”

The Service Co-ordinator commented.



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Scan the QR code or visit youtu.be/vYpEKH0yMBw to view the film we made when we were on site at Castleford. Hear what the Service Coordinator had to say about Smart Site.

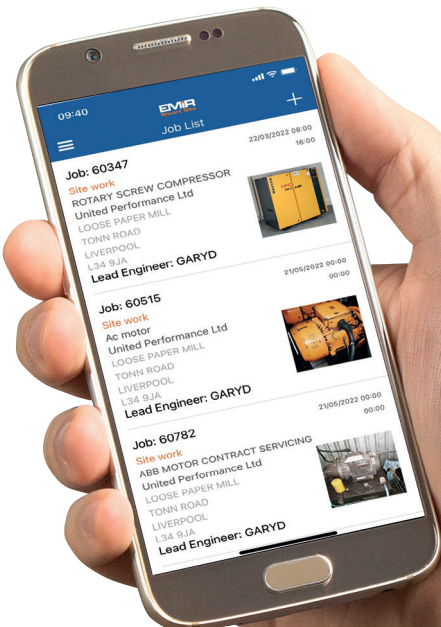
“ EMiR has completely transformed our business. The move to an electronic Finance Department has now resulted in us being completely paperless. The efficiency of the department and the happiness of our suppliers has increased tenfold. ”

Annette Boulter, Finance Director



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Scan the QR Code or visit vimeo.com/738536369 to hear more about why the EMiR installation has been so useful to Hidrostat.





The day started with an introduction from the AEMT President, Shaun Sutton, and the General Manager of the AEMT, Thomas Marks. The day then proceeded with great industry specific presentations.

The event was well attended and drew from a vast array of AEMT members.

The conference programme and pictures are available to view by scanning the above QR Code or by visiting www.aemtconference.com/

Primary Engineer® Programmes *...the first step*



Two initiatives that we would like to share from the conference are, Primary Engineer & Recruiting from the Armed Forces.

Primary Engineer have a range of competitions, programmes and qualifications that bring engineering into the classroom. Their vision is to ensure all children and pupils achieve their full potential through engagement with engineering.

Primary Engineer are always eager to speak to and engage with engineering companies to help inspire the next generation of engineers. Young people cannot aspire to something they don't know exists, so bringing engineers into the classroom to work alongside



teachers, children and pupils is a major part of their programmes, competitions and qualifications.

One of the most successful competitions has been the Leaders Award, which asks pupils the question "If you were an engineer, what would you do?" The results are impressive!!



There are so many ways to get involved with Primary Engineer Programmes:

To find out more simply scan the QR Code or visit www.primaryengineer.com/

Or contact Nathalie Cachet-Gaujard: nathalie.cachet-gaujard@primaryengineer.com



Engineering Recruitment from the military

Bryan Alexander Employment Relationship Manager, CTP gave an interesting presentation on how to transfer skills from the armed forces into civilian jobs.

Military personnel are highly motivated individuals with a wide range of engineering knowledge and experience. Bryan offered advice on how the existing electromechanical industry skills shortage could be eased with the pool of leavers that occur naturally each year.

To contact Bryan for more information please email: balexander@ctp.org.uk

New EMiR customers: TDC Parson Peebles and Covelec join the EMiR Family!



With over 120 years of experience in the design and manufacture of electric motors and generators, TDC are well-positioned as one of the world-leading suppliers of our technology.

With the support of TDC (Aberdeen), the TDC Parson Peebles brand has grown into a specialised electromechanical solutions provider offering technology and services for new markets where they will build, service, install, decommission, analyse and repair a wide variety of electromechanical equipment including motors, generators and rotary frequency converters.

“I have no doubt that EMiR is going to help us improve our account management process and will enable us to keep track of all our jobs, purchases, stock, quotes, giving us complete financial management. EMiR will be an important part of the growth we have seen as a company which will provide all the information and time saving features that we need to help grow the business further.”

Sean Taylor, Head of Projects



Part of the Rotomec group

CovElec is a leading electromechanical service provider for rotating equipment including the repair and maintenance motors, generators, pumps, gearboxes and power transmission components.

It offers its customers a 24 hour call out service which includes on-site diagnostics, repair and installation services, as well as distribution partnerships with many leading brands.

Covelec are part of Rotamec who have been an EMiR customer for 15 years. We are delighted to have them on board.



For more information please contact
EMiR Software
on 0845 009 4588 or at
www.emirsoftware.com