

## Industry News

Please forward it on...

### EMiR & Cloud Christmas Support Hours

Please email:  
[support@solutionsinit.com](mailto:support@solutionsinit.com)

Please call:  
0845 009 4588 / 01858 458061

❄ Closed: Monday 25th and Tuesday 26th December

❄ Open 9.00am to 5.00pm:  
Wednesday 27th, Thursday 28th and Friday 29th

❄ Closed: Monday 1st January

❄ Normal support hours continue 8.00am to 5.00pm:  
2nd January

Issue 70  
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*Wishing all of our customers a Merry Christmas and a Happy 2024!!!*



## Join us at the EMIR OPEN DAY 1<sup>ST</sup> MAY 2024 St George's Park



EMiR Open Day will take place at St George's Park on 1st May, 2024. We hope you can join us! Register your attendance here at [www.surveymonkey.co.uk/r/C5PN5XY](http://www.surveymonkey.co.uk/r/C5PN5XY) or scan the QR Code. We are as eager as ever to share with you.

- Our latest developments and progress on the new EMiR SaaS Version.
- Our team's plans to roll out EMiR SaaS to our existing clients.
- Updates on major functionality enhancements for EMiR Professional.



We look forward to welcoming you on **Wednesday, May 1st, 2024**, to share our exciting updates and offerings. In the meantime, if you have any questions or concerns, please don't hesitate to contact us through our usual channels.

## Annette Boulter Joins EMiR Software

We are pleased to announce the appointment of Annette Boulter as our new EMiR Software Consultant.

Annette brings with her a wealth of experience and expertise, having previously served as the Finance Director and chief EMiR implementer within a group of companies including Hidrostal, Bedford Pumps and Avonmouth Engineering Services. **Her extensive background in finance, coupled with her deep understanding of the electro-mechanical industry and EMiR, makes her an ideal fit for the role.**

In her new role, Annette will be responsible for overseeing the training and installation processes, ensuring seamless implementation of EMiR solutions for our users worldwide. Her focus on customer satisfaction and continuous improvement aligns perfectly with our commitment to delivering cutting-edge software and exceptional support.

Annette herself is thrilled to take on this role with EMiR Software. Having worked with our team for the past 10 years as an EMiR customer, she has always been impressed by our can-do attitude and problem-solving

capabilities. She believes that our shared values of collaboration and improving business processes will greatly benefit our clients.

**We are confident that Annette's appointment will further strengthen our ability to deliver a better service for you.**

Should you have any questions or would like to arrange a meeting with Annette and/or Doris, her assistance dog, please do get in touch! [annette@solutionsinit.com](mailto:annette@solutionsinit.com)



Tara Gillen © ([hello@taragillenphotography.com](mailto:hello@taragillenphotography.com))



# AEMT AWARDS



## Congratulations to Josh Bottomley on winning the AEMT Rising Star Award

Josh Bottomley serves as Team Manager for Hosted Services and EMiR Support at EMiR Software.

Beginning as an apprentice in 2018, Josh rapidly advanced to Team Leader through dedication and completion of the Level 3 Infrastructure Technician Course. Recently, he excelled in managing the EMiR-Cloud Server Migration project, ensuring a seamless transition for 14 customers across 21 servers. Josh's commitment to problem-solving has significantly reduced support calls. His impactful contributions have led to a well-received Server Migration, press coverage, and an additional nomination for

Cloud Transformation Project of the Year at the SDC Awards. As Team Manager, he mentors support engineers, implements best practices, and contributes to EMiR's future development.

We are thrilled with this well-deserved recognition of Josh's commitment to supporting EMiR Customers, well done Josh!



## Congratulations

To all the winners at this years AEMT Awards. As always, we attended this fantastic event as sponsors the Project of the Year!

Pictured (left), Gary Downes presenting Project of the Year Award to Mathew Savage @ MKE Engineering for Browndown Pumping Station.

For more details of the entries and photos from this wonderful evening, scan the QR Code or visit [www.aemtawards.com/](http://www.aemtawards.com/)



Gary Downes pictured with all of the Project of the Year Finalists. Left to right: Menzal, Preformed Windings, Bedford Pumps, MKE Engineering, Houghton International, Sulzer & ABB





**23rd November 2023**

**Double Tree Hilton Coventry**

The AEMT conference is a prestigious event that offers a platform for knowledge sharing, networking, and collaboration, fostering advancements in the electro-mechanical industry.

This year's conference was well attended and featured insightful presentations and panel discussions covering a wide range of topics related to networking, productivity and technology, please see the agenda below.

EMiR Software had a display stand at the conference and it was good to see so many familiar faces drop by.

- **Skills development with AEMT Training Academy**
- **Staff Morale**
- **Maintaining staff morale during the ongoing cost of living crisis**
- **Rotor Balancing in a High Speed Facility.**
- **The facts behind ceramic hybrid bearings in electrical motors**
- **AI and condition monitoring for predictive maintenance**
- **Electrification of the UK and the opportunities for the repair sector.**
- **Collaborating to inspire the next generation of Engineers: The Tomorrow's Engineers Code**
- **Attracting more talent to Engineering**

## EXCITING NEWS: EMiR Software Shines as SDC Awards Winner

We were thrilled to walk away as winners of the Cloud Transformation Project of the Year, at the SDC Awards thanks to a successful collaboration with Node4.

The project involved migrating 14 international cloud-based clients with diverse needs, which Josh Bottomley and Node4 the project team executed meticulously without disruption. The benefits included 24/7 support, improved speed and performance, greater flexibility, and control over our customers servers. This partnership allows us to confidently promote the excellent cloud-based solution and take on a leadership role in the industry, contributing to their business growth and success.

This awards demonstrates a fantastic achievement of the collaboration with EMiR and Node4!



## Excellent talks at the conference...

**Annette Boulter, EMiR Software and David Bernie, MKE Engineering represented the AEMT ED&I committee with an excellent talk on "improving productivity through employee engagement".**

They were then joined by Catherine Sturman, Senior EngagementPartnershipsMgr@EngineeringUK and Dr Mark McBride-Wright, Founder & CEO of Equal Engineers (pictured left to right). This sparked an interesting discussion on how much emphasis there is on physical health and safety within the workplace as opposed to mental health and safety, highlighting the need to make each as important as the other.

For more details and information on how your company can start to embrace ED&I please take a look at the AEMT dedicated web resources. Scan the QR Code or visit <https://www.theaemt.com/resource-hub/equality-diversity-inclusion.html>



Annette's support dog, Doris, manning the EMiR Stand at the conference







We had a fantastic day at The Warwickshire Country Club on Friday 15th September, for the Annual AEMT Golf Day!

Teams from across the membership included ABB, Central Group, MKE, WEG, Quartzelec, Deritend/Rubix, Mechanica, Bennett Electrical, & Hidrostal.

Other pictures from the day on our web site [www.solutionsinit.com/news/aemt-golf-day-2023](http://www.solutionsinit.com/news/aemt-golf-day-2023) or scan the QR Code.



We hope to see you all again next year at the Warwickshire!



1st individual Matt Brown



2nd individual Mark Waddilove



3rd individual Alex Page



1st Team Deritend / Rubix



2nd Team MKE



3rd Team Quartzelec

## New customer announcements: Welcome to the EMiR Family!



**DR Clark Services** – 20 year's service in the management of clean & dirty water sites. Their services include:

- **MECHANICAL ENGINEERING** – Mechanical Design, Supply and Installation Services to the Water and associated Industries
- **CIVIL ENGINEERING** – Civil Planned and Reactive Works to the Water and associated Industries.
- **DOMESTIC PLUMBING AND HEATING** – Domestic Supply and Installation of Boiler and Plumbing Works by our Gas-safe trained engineers.

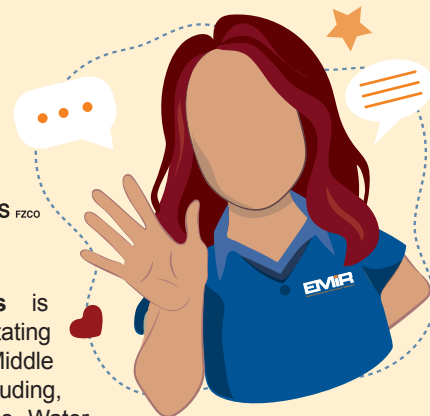
For more information about DR Clark please visit [www.drclarkservices.com](http://www.drclarkservices.com) or scan the QR Code.



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For more information please contact EMiR Software on 0845 009 4588 or at [www.emirsoftware.com](http://www.emirsoftware.com)